

## Message Text

LIMITED OFFICIAL USE

PAGE 01 GUATEM 02783 301532Z

51

ACTION EB-07

INFO OCT-01 ARA-06 ISO-00 SSO-00 L-03 CIAE-00 COME-00

DODE-00 DOTE-00 FMC-01 INR-07 NSAE-00 CG-00 OFA-01

DLOS-03 INRE-00 /029 W

----- 122430

O 301456Z MAY 75

FM AMEMBASSY GUATEMALA

TO SECSTATE WASHDC IMMEDIATE 6907

LIMITED OFFICIAL USE GUATEMALA 2783

E.O. 11652: N/A

TAGS: EWWT, GT

SUBJECT: DELTA-FLOMERCA PROBLEM

REF: GUATEMALA 2626

1. MARTINEZ DEL ROSAL, FLOMERCA'S PRESIDENT, TOLD EMBOFF ON 5/29 THAT FLOMERCA BOARD OF DIRECTORS, WHICH MET THAT MORNING, HAS STILL NOT MADE FINAL DECISION ON PROPOSED AGREEMENT WITH DELTA. MARTINEZ DEL ROSAL STATED THAT HE HAD SPOKEN WITH VICE FOREIGN MINISTER OBIOLS, AS HE DOES NOT WANT FLOMERCA TO MAKE DECISION THAT WOULD BE OPPOSED BY FOREIGN MINISTRY. OBIOLS SUGGESTED THAT MARTINEZ DEL ROSAL CONTACT JORGE MARIO RUBIO WHO IS RESPONSIBLE OFFICER IN MINISTRY FOR DELTA-FLOMERCA PROBLEM. MARTINEZ DEL ROSAL SAID HE ATTEMPTED TO MEET WITH RUBIO ON 5/27 AND 5/28 WITHOUT SUCCESS, BUT THAT HE WOULD MEET WITH RUBIO AFTERNOON 5/29. (KFYI EMBOFF CALLED RUBIO AND LATTER DENIED ANY KNOWLEDGE OF ATTEMPTS BY MARTINEZ DEL ROSAL TO MEET WITH HIM. RUBIO DID THANK EMBOFF FOR LATEST INFO ON DELTA-FLOMERCA SITUATION. MARTINEZ DEL ROSAL ADDED THAT FLOMERCA WILL MAKE KNOWN ITS DECISION ON PROPESED ACCORDED WITH DELTA ON EITHER NEXT MONDAY 6/2 OR 6/3. MARTINEZ DEL ROSAL'S PARTING COMMENT WAS THAT FLOMERCA WANTS AN AGREEMENT WITH DELTA BUT NOT ON THE BASIS OF PROPOSALS MADE IN DELTA'S TELEX OF 5/17.

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 GUATEM 02783 301532Z

2. ABOVE INFO PASSED ON TO HARRELSON OF DELTA, WHO CURRENTLY  
IN GUATEMALA TO PROMOTE DELTA LASH SERVICE TO CARIBBEAN.

3. COMMENT: APPEARS FLOMERCA OFFICIALS ARE STILL TRYING TO  
AVOID COMING TO AN AGREEMENT WITH DELTA. MARTINEZ DEL  
ROSAL'S APPARENT DELIBERATE MISINFORMATION ON HIS EFFORTS  
CONTACT RUBIO IN FOREIGN MINISTRY COULD BE BASIS FOR  
CONTINUED STALLING ON FLOMERCA'S PART.  
MELOY

LIMITED OFFICIAL USE

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** MARINE TRANSPORTATION, AGREEMENT DRAFT, NEGOTIATIONS, STEAMSHIP LINES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 30 MAY 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** GolinoFR  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975GUATEM02783  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750189-1002  
**From:** GUATEMALA  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1975/newtext/t1975056/aaaaafcx.tel  
**Line Count:** 70  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EB  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 75 GUATEMALA 2626  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** GolinoFR  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 09 SEP 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <09 SEP 2003 by BoyleJA>; APPROVED <10 SEP 2003 by GolinoFR>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
05 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** DELTA-FLOMERCA PROBLEM  
**TAGS:** EWWT, GT, US, DELTA, FLOMERCA  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006